

Globafone Mobile Satellite Phone Products and Services Pricing

Customer Discounts for all Globafone Mobile Satellite Phone Products and Services available under this contract are reflected in the tables below or by clicking on the Globafone Pricing link.

- Globafone will waive Early Termination Fees
- Globafone will waive Activation Fees

Globafone Wireless Voice & Data pricing is calculated as follows:

Customer Price = MSRP – Customer Discount

* DIR requires a 2% Cost Recovery Fee (CRF) be added to Vendor pricing.

* Visit the Globafone Wireless website for current pricing details.

[Globafone Pricing Link](#)

INMARSAT ISAT HARDWARE AND SERVICE	
Satellite Phone	
ISATPhone Pro - Fully Kitted with English Keyboard, Wall Charger and	10.8%
number. SIM card inserted. Laminated Easy Guide with your satellite phone number, basic phone	11%
Accessories	
Carry Case	7.5%
Battery	12.1%
AC Wall Charger	8.3%
DC Car Charger	20.1%
Micro USB Cable	10%
Wired Hands Free Headset	10%
Beam IsatDOCK Marine	7%
Beam IsatDOCK Pro	5%
Beam IsatDOCK Drive	4.1%
Beam IsatDOCK Lite	5.8%
Beam IsatDOCK Maritime ACTIVE Antenna	6%
Beam IsatDOCK Transport ACTIVE Antenna (Magnetic)	6.4%
Beam IsatDOCK Transport ACTIVE Antenna (BOLT)	6.1%
Beam IsatDOCK Fixed PASSIVE Antenna	7.9%
Beam IsatDOCK 6m Cable Kit	8%
Beam IsatDOCK 13m Cable Kit	5.4%
Beam IsatDOCK 18.5m Cable Kit	14.9%

Beam IsatDOCK 40m Cable Kit	15%
Beam Privacy Handset	6.7%
Beam AC110-240v Plug Pack	5.4%
Beam Panasonic POTS Phone	15.6%
Beam UPS battery pack	6.7%
Beam Man Down Bundle	7.1%
IsatPhone Service	
Service Option 3: Pro Allowance 60. Includes 60 minutes per month. 12 month contract	
Activation	100%
Monthly Service Fee	15.9%
Voice/fax/data to fixed	12%
Voice/fax data/ to cellular	7%
Voice/fax/data to BGAN/FBB/SBB	7%
Voice/fax/data to GPRS/SPS	7%
Voicemail	7%
SMS	7%